

# ST. ALOYSIUS' COLLEGE

**AUTONOMOUS JABALPUR-482001** MADHYA PRADESH, INDIA

# **CRITERION-6**

**GOVERNANCE, LEADERSHIP AND MANAGEMENT** 

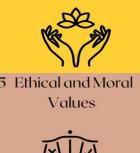
**Key Indicator – 6.5.3** 

**Quality Assurance Initiatives** 

**Metric No.: 6.5.3** 

**Quality Assurance Initiatives** 



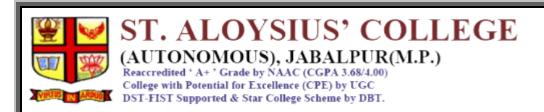


Development



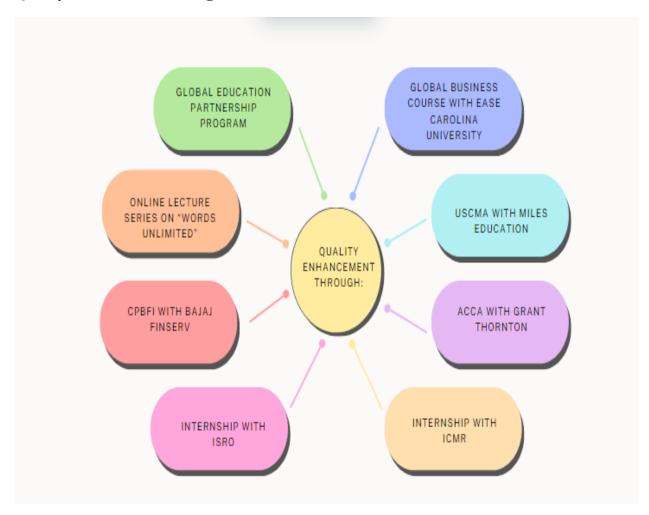
**Document Name** 

**Collaborative Quality Initiatives with Other Institutions** 

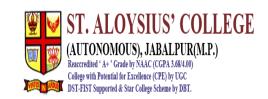


### **Collaborative Quality Initiatives with Other Institutions**

### **Quality Enhancement through:**







Page 1

### **Creative Approaches to Peace for Whole Person Education**

Sponsored by: United Board for Christian Higher Education in Asia

1st January, 2023 to 31st December, 2023

St. Aloysius College was granted a three year project entitled "Creative Approaches to Peace for Whole Person Education" sponsored by United Board for Christian Higher Education In Asia from 2023-2025.

Total for the project: US\$ 12,080

The grant for 1st year (FY 2022-2023): US\$ 4,060

### **Objectives of the Project**

- To create PEACE WARRIORS with an understanding of peace and whole person wellness education imparted intellectually, spiritually and emotionally for peacebuilding.
- To provide an inbuilt opportunity to explore the world through the perspective of peace and conflict resolution through participation in activities and collaborative events.
- To explore the community through the process of assessment, choice, reflection and engagement in peacebuilding through artistic approaches

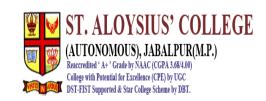
#### Activities Conducted for promotion of peace-

- Certificate course on Creative Approaches to Peace
- Two days Workshop on Musical Peace Building
- Two days workshop on Inner Peace Education
- Interfaith Harmony Week
- Human Rights Day Celebration

### Certificate Course on Creative Approaches to Peace

A 30 hours and 2 credits certificate course was conducted for the students of all faculty. The course catered to basic arts based approaches to understanding peace and conflict situations. The course was conducted twice in the FY year 2023. Nearly 70 students were part of the certificate course and benefitted from the arts based pedagogy. The students were evaluated on the basis of various activities on the finale day conducted using musical, literary and dance based approaches. The students after completing the program were designated as Peace Warriors.





### The roadmap of the course structure is as follows

- Introduction to concept of Peace Music and Peace
- What Peace means to you- Mandala Art
- Storytelling for dissemination of Peace
- Making Music -Introduction to Violence-Awareness
- Roleplay for peace enacting Skits for Peace building Peace
- Poster making Presentation and Distribution of Project Preparation for Evaluation using Creative Approaches
- Finale Performance using Creative Approaches to Peace







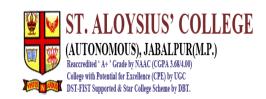






Page 2





### **Musical Peace Building**

Two days musical Peace Building program was held on 18<sup>th</sup> and 19<sup>th</sup>August, 2023. Nearly 120 students participated in the two days workshop. Mr Yash Lucas a music artist conducted the two days workshop. The blueprint of the workshop is as follows-

### Day1

- Introduction to Peace Brainstorming Peace Emotions
- Singing on the basis of Emotions- Courage, Love, Happiness and Gratitude
- Facilitated by the Facilitator- Musical Peacebuilding- Positive and Negative Emotions 

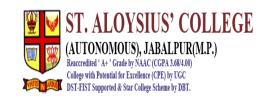
  Facilitator-Musical Session- Singing to counter Negative Emotions

### Day 2

- Songs by Facilitator and effects generated by singing
- Interactive Session
- Visual Session- Photographs of positive and negative emotions were shared -Students were asked to share the emotion they feel
- Musical Session Emotionally potent songs were sung by facilitator and the participants







### **Inner Peace Education Program**

Two days workshop on "Finding Inner Peace and Happiness" was organized on 15<sup>th</sup> and 16<sup>th</sup> September,2023. The blueprint of two days workshop was as follows-

### Day1

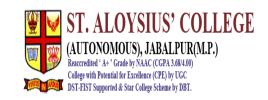
- Inner Peace and Happiness- Dr Pankaj Kumar, Life coach and Motivational Speaker
- Path of Peace through yourself- Dr Pramod Chaitnaya, Head Department of Physics and Faculty Art of Living

### Day 2

- Impact of Social Media on Health- Dr Smarika Lawrance, Coordinator, Peace Project
- Role of Physical Exercise in Generating Happiness- Mr Sumit Rajak, ,Certified Aerobics and Zumba Instructor







Page 5

### **Interfaith Harmony Week**

Interfaith Harmony Week was organized from 3<sup>rd</sup> to 8<sup>th</sup> November,2023

Following Competitions were organized

- Speech Competition on role of Women and environment in Peace
- Awareness Poster Competition on Interfaith Harmony
- Essay Writing Competition on the topic "Youth and World Peace"

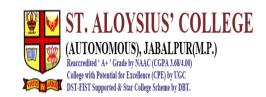


### **Human Rights Day Celebration**

Human Rights day was celebrated and awareness was created through the following activities

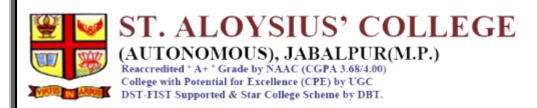
- A talk on "Universal Declaration of Human Rights and Global Scenario" by Dr Vishwas Patel was organized by Department of Political Science on 10/12/23
- A talk on "Human Rights Theory and Practice" by Tuhina Johri, Head, Department of Political Science was organized by Department of Political Science on 12/12/23
- An awareness program on Human Rights and its role in society was organized in Gram Silua, Jabalpur, Madhya Pradesh on 16/12/23
- A Poster presentation on human Rights was organized for the BA students on 10/12/23





### **Expected Outcomes**

- To initiate and build peace education program in the college and Central India.
- To create "Peace Warriors" through creative approaches to peace
- Attempt art-based approaches to peacebuilding in conflict contexts
- Demonstrate a basic understanding of the domain of peace studies and its long term ramifications.
- Generate the feeling of love, respect, equality, understanding, empathy and justice amongst the youth



### Global Education Partnership Program at St. Aloysius' College - 2023-24

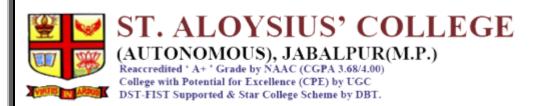
St. Aloysius 'College (Autonomous), Jabalpur organized an eleven days Global Education Partnership Program (GEP) under Global Understanding Program (GUP) on the theme "Global Economy" from March 18-28, 2024 in which seventy-two students participated from seven institutions belonging to different parts of India as well as abroad. The participatory institutions were Southern Christian College, Philippines, Near East University, Turkey, University of Kyrenia, Turkey, St. Paul Institution of Professional Studies, Indore, M.P. Fr. Agnel College of Arts & Commerce, Goa, St. Fransis De Sales College, Nagpur, Maharashtra and St. Aloysius 'College (Autonomous) Jabalpur, M.P.

The inauguration began with a divine prayer by Fr. Praveen D'Souza, Vice Principal, St. Fransis De Sales College, Nagpur, Maharashtra. The eminent speakers Prof. Neyrma N. Cabatac, Vice President Academic Affairs, Southern Christian College, Philippines, Dr. Fr. Fredrick Rodrigues, Principal, Fr. AgnelCollege of Arts & Commerce, Goa, and Dr. Fr Ben Anton Rose, Vice Principal, St. Aloysius' College, Jabalpur, presented their views on GEP-GUP on this Global Platform. The resource persons Prof. Andrew Antao Fr. Agnel College of Arts & Commerce, Goa spoke on "Environment and Economy", Ms. Deeksha Jain, St. Aloysius College, Jabalpur, M.P. spoke on "Globalization and Economic Interconnectedness". Dr. Anubhuti Sharma, St. Paul Institution of Professional Studies, Indore, M.P. delivered lecture on "Labor Market Challenges", Mrs. Analyn Lea T. Ugalingan, Southern Christian College, Philippines spoke on "The Economic Impact of the COVID-19 Pandemic", Mr. Goktug Karaca, University of Kyrenia spoke on "Crypto Currency".

Students from different institutions actively participated in discussions on respective topics and shared their experiences on this virtual platform under the guidance of the respective teacher coordinators of different institutions. Through this program, students were informed about the diversity across the spectrum of differences, understood how their actions affect both local and global communities. They learnt to be transformative, building the knowledge skills, values and attitudes that students need to be able to contribute to a more inclusive and peaceful world. Dr. J.

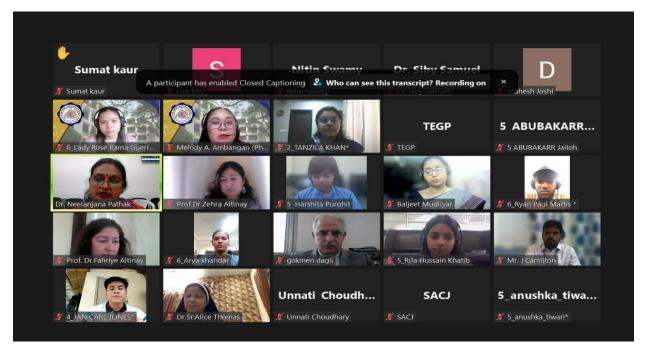
G. Vazhan Arasu, Principal St. Aloysius College (Autonomous) and Bishop Elect, Jabalpur Diocese encouraged the students to be united in one thread in the world. Dr. Soma Guha Das, event coordinator and Mr. Enosh Philip, IAO, SAC, Jabalpur supervised the programme.

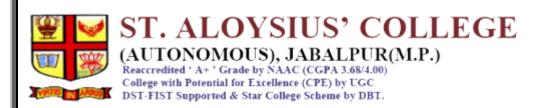




### Global Education Partnership Program at St. Aloysius' College (2022-23)

St. Aloysius' College(Autonomous) organized a six days Global Education Partnership Program(GEP) under Global Understanding Program(GUP) from March 3-11, 2023 in which eighty students participated from nine institutions belonging to different parts of India as well as abroad. The inauguration was began with a divine prayer by Sr. Alice, Principal, St. Paul College of Professional Studies. Indore. The eminent speakers Prof. Fahriye Altinay, Near East University, Prof George Thadathil, Principal, Silesian College, West Bengal, Dr. Anjali D'Souza, Vice Principal, St. Aloysius' College, Jabalpur, all the speakers presented their views on GEP-GUP. There were four academic sessions on the theme "Language and Culture"in which four expert speakers Fr. Praveen D'Souza, St. Francis De Sales College, Nagpur, Maharashtra, Dr. Neelanjana Pathak, St. Aloysius, College, Jabalpur, Prof. Alexander Pravin Durai, St. Joseph's College Trichy, Tamil Nadu, Prof. Melody Arandela, Southern Christian College, Philippines delivered lectures on the prescribed subthemes. The Program concluded by the participation of students in various activities followed by their assessment. Students from different states, races, countries were on one platform at the same time to be Global partners of each other. The event was directed and supervised by Rev. Dr. G. Vazhan Arasu, Principal, St. Aloysius' College, Jabalpur. Teacher coordinators of all the institutions contributed their best to the success of the daily sessions. The entire program was coordinated by Dr. Soma Guha Das along with Mr. Enosh Philip, Director, IOA St. Aloysius, College, Jabalpur.





# International Course on Global Business with East Carolina University (2020 onwards)

Every year the Department of Commerce, commences ECU Global Business Class in collaboration with East Carolina University USA, La salle University Columbia, through Zoom Meet App.

#### Context

The institution is committed to build global competencies in the learners with the mission of achieving their comprehensive growth. International collaboration enables the institution to expand the global market for students done through Global business course in collaboration with East Carolina University.

#### 1. Process-

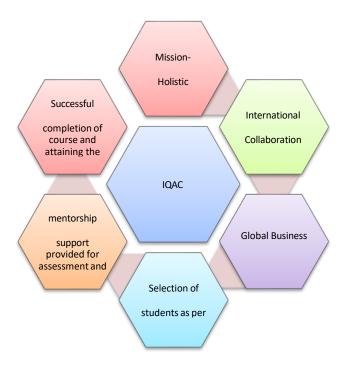
The process of enrolling in the Global business course:

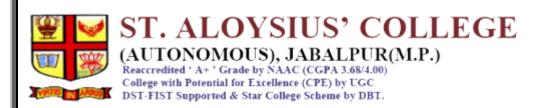
- 1.1 Applications are received from the students.
- 1.2 Shortlisting of application on the basis of eligibility criteria (proficiency in spoken English, at least one paper of management/ marketing)
- 1.3 Mentoring support provided to selected candidates.
- 1.4 Guiding selected students to prepare self-assessment analysis and presentations.
- 2. Obtaining Certificate of completion after the course successfully completed. Impact of Global Business Course- after attaining the certificate participants gain profound knowledge and understanding of international marketing practices and are exposed to world market, they are able to understand current requirements of the international market and can prepare themselves accordingly.



Reaccredited 'A+' Grade by NAAC (CGPA 3.68/4.00)
College with Potential for Excellence (CPE) by UGC

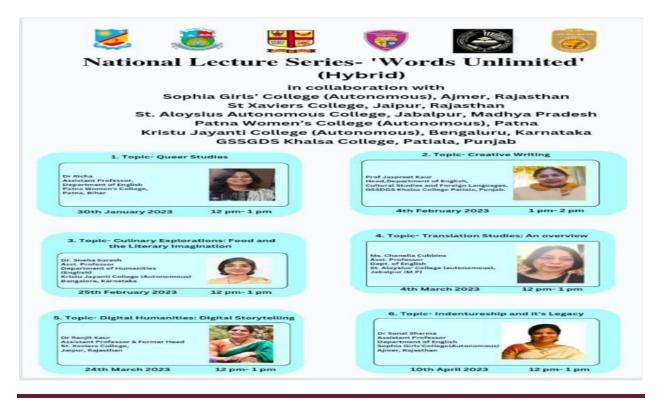
DST-FIST Supported & Star College Scheme by DBT.





### REPORT OF ONLINE LECTURES SERIES- WORDS UNLIMITED

The Department of English, St. Aloysius' College (Autonomous), Jabalpur participated with five other colleges in a collaborative "Online National Lecture Series-Words Unlimited" programme from 30 January – 10 April 2023. The other participative colleges were Sophia Girls' College (Auto), Ajmer, St. Xavier's College, Jaipur, Patna Women's College (Auto.), Patna, Kristujayanti College (Auto.), Bengaluru and GSSDGS Khalsa College, Patiala. Various lectures on topics like Queer Studies, Culinary Explorations: Food and the Literary Imagination, Digital Humanities: Digital Storytelling, Creative Writing, Translation Studies and Indentureship and It's Legacy were delivered via virtual medium and attentively received by the participatory colleges. The UG & PG students of the college participated and benefitted from the Course. The programme was coordinated by Dr. Niharika Singh.



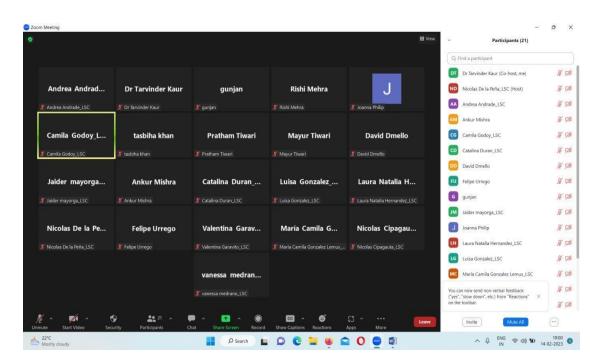


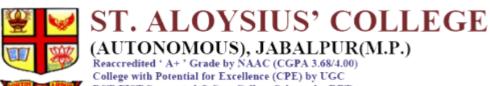
# ST. ALOYSIUS' COLLEGE

### (AUTONOMOUS), JABALPUR(M.P.)

Reaccredited 'A+' Grade by NAAC (CGPA 3.68/4.00)
College with Potential for Excellence (CPE) by UGC
DST-FIST Supported & Star College Scheme by DBT.







DST-FIST Supported & Star College Scheme by DBT.







### ST. ALOYSIUS' COLLEGE

### (AUTONOMOUS), JABALPUR(M.P.)

Reaccredited 'A+' Grade by NAAC (CGPA 3.68/4.00) College with Potential for Excellence (CPE) by UGC DST-FIST Supported & Star College Scheme by DBT.

Who Can Participate

Pedagogy

 'Confluence 2020, An International Student Faculty Exchange Programme', is open to registered students of any Higher Education Institutions. Applicants should be good in academics and have demonstrated leadership and interpersonal skills.

 The programme will be conducted virtually, thus all participants should possess laptop/mobile with Zoom app installed. The emphasis will be on student-centered learning and will be employing active learning activities.

> Apply Online Click Here

# Key features



Case study



Registration amount INR 100/- only (for Indian Students) / 2 USD (for International Students)

E-certificate will be provided.

(Best College Award, Best Teacher Award, Students' Appreciation/ Participation Certificate and Score Sheet)

### BANK DETAILS

Beneficiary Name: Enosh Phillips
Account No.: 00000031246000374

IFSC: SBIN0010530

SWIFT Code: SBININBB250

Bank Name: State Bank of India
Branch: Katanga, Jabalpur (M.P.), India
Account Type: Savings Bank Account



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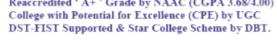
Page 10



# ST. ALOYSIUS' COLLEGE

### (AUTONOMOUS), JABALPUR(M.P.)

Reaccredited ' A+ ' Grade by NAAC (CGPA 3.68/4.00)







Theme
"Togetherness
in
Building Excellence"

02 Credits
International Student Faculty Exchange
Program

DATF

18th Sep-01st Oct 2021

MODE



platform



**CONTACT US** 

E mail Id: confluence2020.sac@gmail.com Dr. Pooja Gupta: 9826151357 Dr. Deepti Deshpande: 9685903740



St. Aloysius' College (Autonomous), Jabalpur

Reaccredited A+ by NAAC with CGPA 3.68/4.0, College with Potential for Exellence by UGC, DST-FIST supported Star College Scheme by DBT



"Education is not the learning of facts, but the training of mind to think".

"We believe that high expectations equal high academic achievements".

# **ABOUT THE COLLEGE**

St. Aloysius 'College, is a premier Autonomous Educational Institute in Madhya Pradesh and has the heritage of Academic Excellence. The college has been Re-accredited 'A+' by NAAC, Bangalore.

It has carved a niche for itself by being the only college in the state to have been awarded the highest score of CGPA 3.68/4.00 in all three cycles of NAAC accreditation.

Situated in sylvan surroundings, the college has a green and clean campus and a climate conducive for rigorous training and learning programs.

The college focuses on molding its students towards leadership and in an environment, so that they can progress and face the challenges and competitions that lie ahead globally.

# **OBJECTIVES**

- To expose students to the similarities and differences between developed and developing countries in areas of social, educational, economic, political and environmental issues
- To reinforce abstract learning with learning experiences participation in learning opportunities.
- underscores the value of experiential learning and to foster staff enrichment.
- To help students to be ambassadors for their institution and region;



"Not all Classrooms have four walls". *Unknown* 



Confluence 2021 is open to REGISTERED STUDENTS of any Higher Education Institutions. Applicants should be good in academics and have demonstrated leadership and interpersonal skills.



One Teacher Co-ordinator and 10 students (Any stream)



It is a virtual program.
All participants should possess laptop/mobile with Zoom app installed. Emphasis will be on student-centered learning and will be employing active learning activities.



IT'S A MUST



### **For Students**

- DEBATE
- CASE STUDY
- ENACTMENT
- CULTURAL
- ACADEMIC QUIZ
- PHOTOGRAPHY CONTEST

# **FOR INSTITUTION**

# 'I KNOW ME'



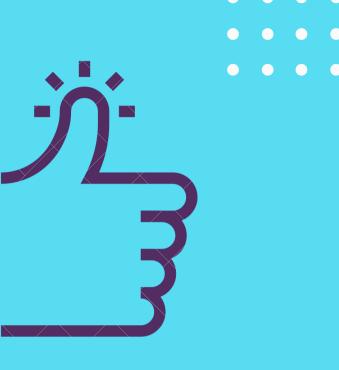
# Key Features/ Events

Academic and cocurricular activities for students, faculty and institution to win prizes and awards.



# **For Faculty**

- STRESS MANAGEMENT
- BRAIN DRAIN ACTIVITIES
- EXPERT TALKS



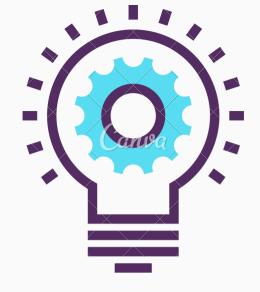
- BEST STUDENT
   AWARD. (STUDENTS
   SHALL EARN POINTS
   AND EARN WHILE
   THEY LEARN).
- BEST STUDENT COORDINATOR.



# AWARDS AND PRIZES

Best College Award [College Championship]





- BEST TEACHER
   AWARD (ACADEMIC
   BASED).
- BEST TEACHER AWARDS (ACTIVITY BASED).
- BEST TEACHER COORDINATOR.



Chief Patron
Most. Rev. Gerald Almeida
(D.D)



Patron
Rev. Dr. G. Vazhan Arasu
(Principal)



Convenor
Dr. Siby Samuel
(IQAC Coordinator)

# **Advisory Committee**

- Dr. Kalol Das, Vice Principal, St. Aloysius College (Autonomous) Jabalpur.
- Prof. Monika Kannan, IQAC, Coordinator, Sophia Girls College (Autonomous), Ajmer.
- Prof. C. James, Dean, IQAC Coordinator, Scott Christian College (Autonomus), Kanyakumari
- Associate Prof. Loren Mergulhao-e-Diniz, IQAC Coordinator, Fr. Agnel College of Arts & Commerce, Pilar Goa.
- Dr. Shilpa Samant, IQAC Cordinator, Dhempe College of Arts and Science Miramar Goa.
- Dr. Goldie Zaki, IQAC Coordinator, St. Paul Institute of Professional Studies, Indore.
- Dr. Debjani Mukherjee, IQAC Coordinator, St. Thomas College Bhilai.
- Dr. Amrita Chowdhury, IQAC Coordinator, Patna Women's College (Autonomous), Patna.
- Mrs. J.Linta Josephine- IQAC coordinator, C.S.I Ewart Women's Christian College, Melrosapuram.
- Mrs Ranjana Mhalgi, IQAC Coordinator, The S.I.A. College of Higher Education (Dombivli), Mumbai.

# TEACHER COORDINATORS



Ms. Sidney Shirly Scott Christian College, Nagarcoil.



Prof. Monika Kannan Sophia Girl's College Ajmer Rajasthan



Ms. Salochna Nagdev The S.I.A. College of Higher Education (Dombivli) Mumbai



Mr. Alok John Patna women's College Patna



Nithya Priya P. C.S.I Ewart women's Christian College, Melrosapuram.



Dr. Sapna Sharma St.Thomas College Bhilai Chhattisgarh



Ms Shirlie Camilo Fr. Agnel College of Arts & Commerce, Pilar Goa



Ms. Tanisha Dalal St. Paul Institute of Professional Studies, Indore



Mr. Enosh Phillips St. Aloysius' College (Autonomous) Jabalpur)



Dr..Preethi Poduval DCT's Dhemepe College of Arts and Science Miramar, Goa

We are fully dedicated to helping our net worth grow.

### **CO-ORDINATORS**

Dr. Hephzibah John Dr. Mary Raymer

# CORE ORGANIZING TEAM

DR. POOJA GUPTA DR. KUDSHIYA RAZA MR. ENOSH PHILLIPS

### ORGANIZING TEAM

Mrs. Rashmi Patras Mr. Amit Yadav Mrs. Roshni Choubey Dr. Deepti Deshpande Mr. Satyendra Jain Ms. Anjali Jagwani

## TECHNICAL TEAM

Mr. Rajeshwar Rao Mr. Prakash Lange Mr. Jitendra Jain

We're determined to ensure young people learn innovative problem solving.

## **REGISTER HERE**

BANK DETAILS

# Registration amount

INR 150/- only (for Indian Students) 5 USD (for International students)

Beneficiary name Enosh Phillips



Account No. 00000031246000374

IFSC SBIN0010530

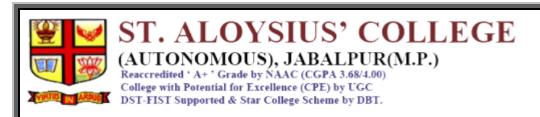
SWIFT Code SBININBB250

Bank Name: State Bank of India

Branch Katanga, Jabalpur, M.P, India

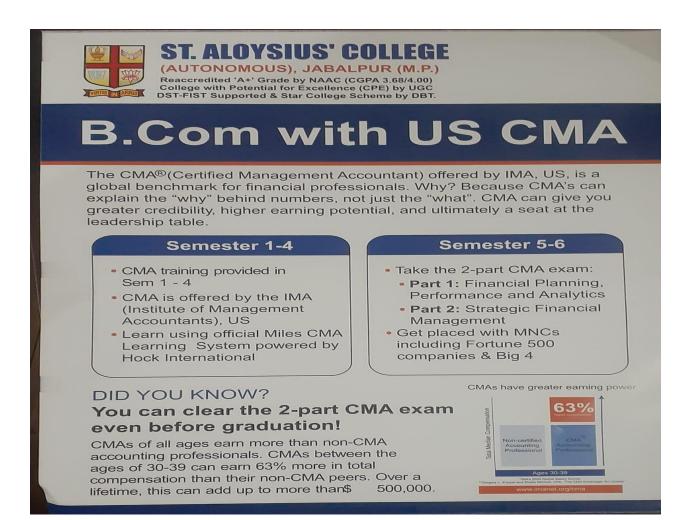
Account type
Savings Bank Account
UPI Id: 9039893362@ybl

OUR DUTY IS TO



#### **B.COM** with US CMA

The CMA (Certified Management Accountant) offered by IMA, US, is a global benchmark for financial professionals seeking expertise in management accounting and financial management. Introduced at our college in 2019, the US CMA program has been instrumental in equipping students with advanced skills in financial planning, analysis, control, and professional ethics. The Memorandum of Understanding (MOU) between Miles Education and St. Aloysius' College (Autonomous) Jabalpur, represents a strategic partnership aimed at further enhancing this esteemed program. Miles Education, known for its commitment to professional education, will contribute specialized study materials, interactive resources, and expert coaching to enrich students' learning experiences. This collaboration ensures that our students not only meet the rigorous standards of the US CMA examinations but also gain practical insights and industry-relevant skills essential for thriving in careers as proficient management accountants.





# Join a National Initiative to Unlock the Potential of Your Graduates!



CERTIFICATE PROGRAMME IN BANKING, FINANCE AND INSURANCE (CPBFI)

# What our partner colleges and their alumni are saying...



"The programme and the efforts made by Bajaj Finserv on placements led to over 400 of our students finding jobs in good, national-level financial institutions."

**Mr Sanjay Bhargava,** Chairman & Trustee, Shiksha Mandal, Wardha



"The various constituents of the programme like the industry-relevant curriculum, HR workshop and Swaroop certainly promote holistic development of young graduates."

**Dr G. Vazhan Arasu,**Principal, St. Aloysius College of Commerce, Jabalpur



"Before I joined the course I was rejected by three companies and after CPBFI, I gave two interviews and was shortlisted for both. I have had a great leap of confidence after CPBFI. Today I am a better version of myself."

**Afhna Shaik**Alumni of Rosary College of Commerce & Arts,
Navelim, Goa



"The CPBFI classes are most sought-after by our students. It has helped them enhance their placement opportunities."

**Dr G. Sahaya Baskaran,**Professor of Physics and Coordinator,
Employability Skills Centre, Andhra Loyola College, Vijayawada



"CPBFI infuses professionalism in students, caters to our learning and bridges the college-industry gap. Trainers provide their best and ensure the concepts are understood by the students. This is one of the best programmes I have done."

#### Vaibhav Bansode Alumni of SBES College of Arts & Commerce, Aurangabad



"We are looking for partners, such as your institute, to reach and train young graduates and prepare them for corporate roles, especially in financial services. Our certificate programme, designed by the industry, for the industry, will develop them into confident professionals. Let us join hands to unlock the potential of your students and build a talent pool for a resurgent India!"

**Sanjiv Bajaj,** Chairman and Managing Director, Bajaj Finserv Limited

#### The CPBFI Network Since Reach 2018-19 2019-20 2020-21 inception States 7 8 4 12 Towns 15 39 58 78 Partner colleges 27 99 143 154 Active centres 22 90 126 161 Batches 30 100 74 #278 Student enrolments 1,022 3,809 4071 #12,000 #As on September 21

# The reasons to partner Bajaj Finserv



### **About CPBFI**

CPBFI is a customised training programme conducted by Bajaj Finserv for graduates, especially the first-generation graduates, across India. CPBFI aims to make these graduates employable for the Banking, Financial Services and Insurance (BFSI) sector. As per industry estimates, less than 50% of the graduates passing out of the colleges are ready for corporate roles. This poses challenges for graduates aspiring for a successful career and for industry looking for skilled employees. CPBFI aims to solve this dual challenge.

CPBFI is a 100-hour training programme designed by Bajaj Finserv in collaboration with industry experts, educational institutes and a leading mental health institute. CPBFI equips participants with the right attitude, skills and industry knowledge, thereby going beyond a typical skill development programme. Successful participants can apply for different roles in banks, finance companies and insurance companies. CPBFI prepares participants for the challenging customer-facing roles in sales, service and operations which offer maximum career opportunities and excellent growth prospects.

CPBFI is conducted by a pool of trainers with extensive industry and training experience. The courses are delivered using an experiential-learning approach based on adult-learning principles. Student are able to participate in the discussions, role plays and other group activities where they can sharpen their own skills and knowledge. CPBFI is short, practical and affordable which makes it accessible to every student. This unique combination of content and pedagogy makes CPBFI one of the best extra-curricular programmes that a college can offer its students.



The data, from the assessments by external recruiters and outcome of the 2 CPBFI Job Fairs, suggests that the CPBFI students are twice as likely to get a role in a corporate, compared to their peers. Bajaj Finserv is continuously working to take this number even higher. The Bajaj Finserv team is currently working towards setting up a placement division that can support the CPBFI participants' access to top recruiters through job fairs, walk-in drives and campus placements.

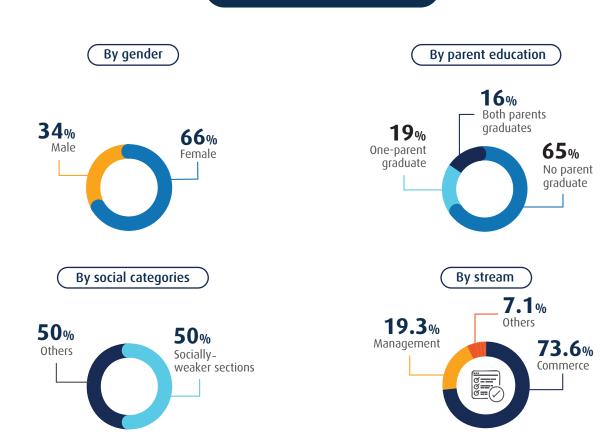
By partnering with Bajaj Finserv, colleges can not only enhance the career opportunities of the students, but also attract top companies to recruit from the college. An industry partnership can benefit the college by improving its NIRF and NAAC rating and its rank in the Best College Rankings by the different agencies. CPBFI is exclusively available to students and alumni of Bajaj Finserv's partner colleges.

# How to become a Bajaj Finserv CPBFI partner

- Meeting between college officials and Bajaj Finserv representative
- College decides to partner-with Bajaj Finserv
- Inform Bajaj Finserv, submit required college data electronically
- Bajaj Finserv HO team meets college officials physically or virtually
- Bajaj Finserv decides to partner with the college

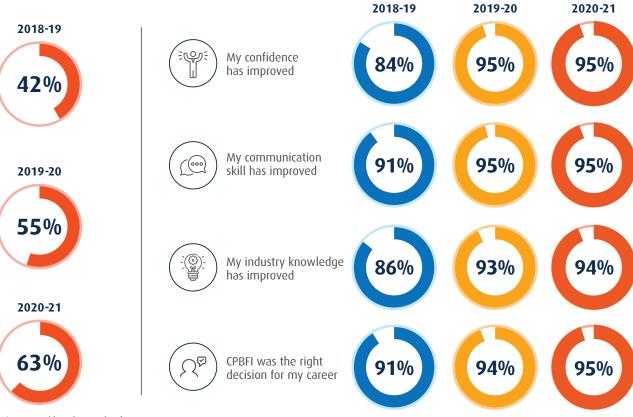
- 6 Bajaj Finserv and College agree on partnership terms and draft an MoU
- **7** College mobilises the first CPBFI Batch
- 8 Bajaj Finserv and College enter into partnership by signing the MoU
- All CPBFI participants appear for online
   Pre-CPBFI Quiz and/or Interview
- Launch of CPBFI at the college at a formal launch ceremony

# CPBFI student profile



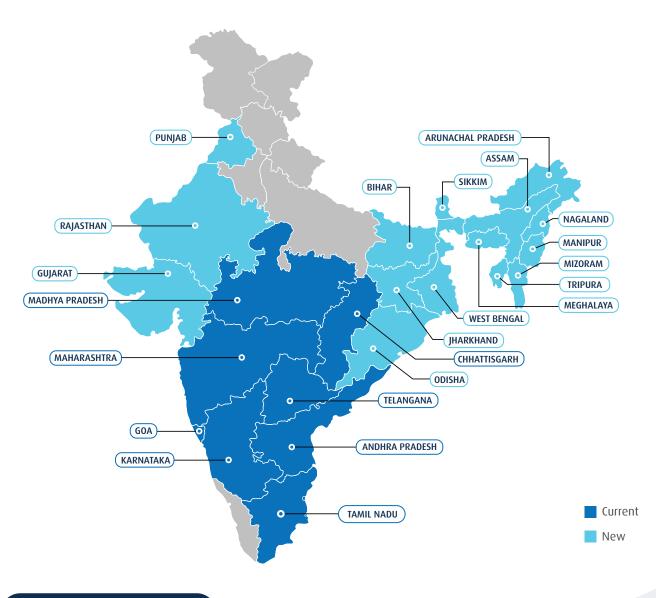
# Employability of students

### **Student satisfaction scores**

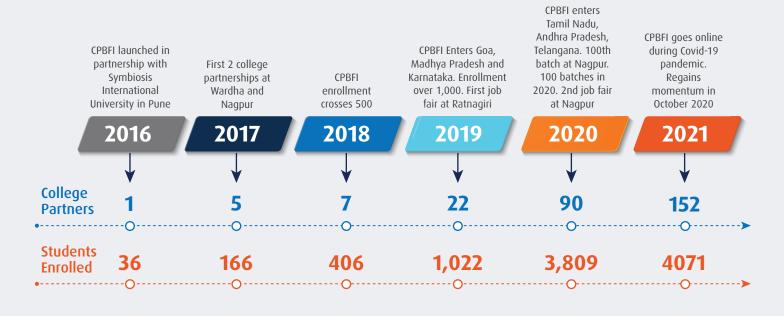


# CERTIFICATE PROGRAMME IN BANKING, FINANCE AND INSURANCE

Where Potential Meets Opportunity



### Our journey so far...



### **CPBFI Courses and Structure**

### **ATTITUDE**

### Course 1: Managing Self - SwaRoop

SwaRoop orientation

My Self

Self-belief - staying assertive

Mind-body connections and Self-talk

What are emotions

Regulating emotions

What is belief

ABC Principle of REBT

Rational and irrational beliefs

Decision making

Daily challenges

### **SKILLS**

# Course 2: Communication and Workplace Skills

What is communication

Goals and barriers in communication

Modes of communication

Listening skills and empathy

Non-verbal expression skills

Summarisation skills

Effective communication

Use of language in communication

Spoken communication

Telephonic communication

Written communication

Giving and receiving feedback

Saying and taking NO

Persuasion and influencing skills

Working in teams

Group discussion skills

Goals and targets at workplace

Representing self

Job interview techniques

Job interview demonstration

### **KNOWLEDGE**

#### Course 3: Overview of Retail Banking

Introduction to Banking

Introduction to Branch Banking

Customers and Their Needs

Overview of Banking Products

**Liability Products** 

**Asset Products** 

Third Party and Fee-based Products

**Business Development** 

Transaction Processing

Customer Service

Compliance and Ethics

Future of Banking

Inclusive Banking

Introduction to NBFCs

Overview of Corporate Banking

Banking and Me

### **KNOWLEDGE**

### Course 4: Overview of Insurance

Need for Insurance

**Evolution of Insurance** 

Overview of an Insurance Company

Overview of Retail Insurance Products

Overview of the Companion Products

Overview of Insurance Distribution Channels

Selling Insurance

Insurance Operations

**Customer Service** 

Ethics and Compliance in Insurance

Future of Insurance

Inclusive Insurance

Profitability Drivers for Insurance

Mock interviews by corporate recruiters

### Classroom Only

Banking



Insurance



Communication



**Managing Self** 



96 hrs over 30 days

#### Online Only

Banking



Insurance



Communication



**Managing Self** 



96 hrs over 46 days



# Centre for Investment Education and Learning (CIEL)



WalchandPlus a Division of Walchand PeopleFirst Limited (WPFL)



Centum Learning Limited.





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BEYOND is an employability initiative of Bajaj Finserv Limited and its group companies, aimed at enhancing the employability of graduates from small towns, especially first generation graduates. Under this initiative, customised training programmes are conducted, in collaboration with college partners, for the students and alumni of the partner colleges. Certificate Programme in Banking, Finance and Insurance (CPBFI), launched in FY 2015-16 is the flagship training programme of BEYOND. CPBFI is conducted in over 50 cities across India and more than 10,000 students have benefitted from CPBFI.